## Condensed Consolidated Statements of Operations

## (U.S. Dollars In thousands, except share and per share data)

|  | $\begin{aligned} & \frac{\text { For the Three }}{\text { months ended }} \\ & \frac{\text { September 30, }}{2003} \\ & \text { (Unaudited) } \end{aligned}$ | $\begin{gathered} \frac{\text { For the Three }}{\text { months ended }} \\ \underline{\text { September } 30,} \\ \underline{\underline{2004}} \\ \text { (Unaudited) } \end{gathered}$ | For the Nine months ended September 30, 2003 <br> (Unaudited) | $\begin{gathered} \frac{\text { For the Nine }}{\text { months ended }} \\ \frac{\text { September 30, }}{\underline{2004}} \\ \text { (Unaudited) } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Revenues | 14,014 | 17,572 | 39,775 | 49,392 |
| Cost of revenues | 2,520 | 3,130 | 7,151 | 8,789 |
| Gross profit | 11,494 | 14,442 | 32,624 | 40,603 |
| Research and development | 2,147 | 2,660 | 6,189 | 7,464 |
| Sales and marketing | 7,329 | 7,989 | 22,234 | 23,496 |
| General and administrative | 1,048 | 1,192 | 3,108 | 3,250 |
| Total operating expenses | 10,524 | 11,841 | 31,531 | 34,210 |
| Operating income | 970 | 2,601 | 1,093 | 6,393 |
| Financial income, net | 919 | 1,137 | 2,832 | 3,212 |
| Income before taxes on income | 1,889 | 3,738 | 3,925 | 9,605 |
| Taxes on income | - | 113 | - | 206 |
| Income after taxes on income | 1,889 | 3,625 | 3,925 | 9,399 |
| Minority interest in losses (earnings) of a subsidiary | (39) | - | (73) | 34 |
| Net income | 1,850 | 3,625 | 3,852 | 9,433 |
| Basic net earnings per share | \$ 0.11 | \$ 0.20 | \$ 0.23 | \$ 0.53 |
| Weighted average number of shares used to compute basic net earnings per share | 17,181,665 | 18,055,063 | 17,094,728 | 17,912,380 |
| Diluted net earnings per share | \$ 0.10 | \$ 0.19 | \$ 0.21 | \$ 0.48 |
| Weighted average number of shares used to compute diluted net earnings per share | 19,150,890 | 19,399,481 | 18,287,744 | 19,684,063 |

## Condensed Consolidated Balance Sheets

(U.S. Dollars in Thousands)

| December 31, <br> 2003 |
| :---: |
| (Audited) | | September 30, |
| :---: |
| 2004 |,

## Current assets

Cash and cash equivalents
Short-term bank deposits
Short-term marketable securities
Trade receivables, net
Other receivables and prepaid
expenses
Inventories

Long-term investments
Long-term bank deposits
Long-term marketable securities
Severance pay funds

Property and equipment, net
Other assets, net
Total assets

| 31,771 | 26,804 |
| :---: | :---: |
| - | 64,243 |
| 31,111 | 18,849 |
| 9,690 | 11,654 |
| 1,089 | 1,835 |
| 2,998 | 3,583 |
| 76,659 | 126,968 |
| 72,017 | 9,661 |
| 4,122 | 29,680 |
| 1,435 | 1,730 |
| 77,574 | 41,071 |
| 3,479 | 3,720 |
| 402 | 1,003 |
| 158,114 | 172,762 |

## Current liabilities

Trade payables
Deferred revenues, other payables and accrued expenses

| 4,285 | 3,897 |
| ---: | ---: | ---: |
|  | 14,897 |
| 16,182 | 18,243 |

Accrued severance pay
Minority interest
Total liabilities

| 1,625 | 2,070 |
| ---: | ---: | ---: |
| 61 | - |
|  | 20,310 |

## Shareholders' equity

Share capital
439
448
Additional paid-in capital
138,552
Accumulated other comprehensive loss
Retained earnings
Total shareholders’ equity

| $(38)$ |  |
| ---: | ---: | ---: |
| 1,293 | 10,726 |
|  | 152,452 |

Total liabilities and shareholders' equity

| 158,114 |
| :--- |

172,762

