## Condensed Consolidated Balance Sheets

(U.S. Dollars in thousands)

| December 31, |
| :---: |
| 2014 |

Current assets
Cash and cash equivalents
Available-for-sale marketable securities
Short-term bank deposits
Trade receivables, net
Other receivables and prepaid expenses Inventories

## Long-term investments

Available-for-sale marketable securities
Long-term bank deposits
Severance pay funds
Property and equip
Intangible assets, n
Other assets
Goodwill

Total assets
Current liabilities

| Trade payables | 9,817 | 6,026 |
| :---: | :---: | :---: |
| Deferred revenues, other payables and accrued expenses | 66,009 | 69,123 |
|  | 75,826 | 75,149 |
| Long-term liabilities | 33,445 | 29,733 |
| Shareholders' equity |  |  |
| Share capital | 654 | 661 |
| Additional paid-in capital | 294,084 | 310,410 |
| Accumulated other comprehensive income | 211 | 2,254 |
| Treasury stock, at cost | $(41,153)$ | $(85,660)$ |
| Retained earnings | 79,901 | 94,207 |
| Total shareholders' equity | 333,697 | 321,872 |
| Total liabilities and shareholders' equity | 442,968 | 426,754 |


|  | For the Three months ended September 30, |  | For the Nine months ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\xrightarrow[\text { (Unaudited) }]{\underline{2014}}$ | $\stackrel{\underline{2015}}{\text { (Unaudited) }}$ | $\stackrel{\underline{2014}}{\text { (Unaudited) }}$ | $\stackrel{2015}{\text { (Unaudited) }}$ |
| Revenues | 56,795 | 48,059 | 160,860 | 161,310 |
| Cost of revenues | 9,926 | 8,506 | 29,138 | 28,290 |
| Gross profit | 46,869 | 39,553 | 131,722 | 133,020 |
| Operating expenses: |  |  |  |  |
| Research and development, net | 11,306 | 12,825 | 32,836 | 37,015 |
| Selling and marketing | 23,157 | 22,739 | 68,661 | 68,401 |
| General and administrative | 4,543 | 4,481 | 14,875 | 12,978 |
| Total operating expenses | 39,006 | 40,045 | 116,372 | 118,394 |
| Operating income (loss) | 7,863 | (492) | 15,350 | 14,626 |
| Financial income, net | 1,467 | 1,373 | 4,419 | 3,473 |
| Income before taxes on income | 9,330 | 881 | 19,769 | 18,099 |
| Taxes on income | $(1,574)$ | (220) | $(3,983)$ | $(3,793)$ |
| Net Income | 7,756 | 661 | 15,786 | 14,306 |
| Basic net earnings per share | \$0.17 | \$0.01 | \$0.35 | \$0.31 |
| Weighted average number of shares used to compute basic net earnings per share | 45,068,021 | 45,842,187 | 45,029,319 | 46,180,689 |
| Diluted net earnings per share | \$0.17 | \$0.01 | \$0.34 | $\underline{0.30}$ |
| Weighted average number of shares used to compute diluted net earnings per share | 46,586,698 | $\underline{46,557,853}$ | 46,735,893 | $\underline{\underline{47,221,057}}$ |

Reconciliation of Supplemental Financial Information (U.S. Dollars in thousands, except share and per share data)

|  | For the Three months ended September 30, |  | For the Nine months ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \underline{2014} \\ \text { (Unaudited) } \end{gathered}$ | $\begin{gathered} \frac{2015}{(\text { Unaudited) }} \\ \hline \end{gathered}$ | $\begin{gathered} \underline{2014} \\ \text { (Unaudited) } \end{gathered}$ | $\begin{gathered} \underline{2015} \\ \text { (Unaudited) } \end{gathered}$ |
| GAAP net Income | 7,756 | 661 | 15,786 | 14,306 |
| Stock-based compensation expenses, included in: |  |  |  |  |
| Cost of revenues | 22 | 30 | 48 | 99 |
| Research and development, net | 463 | 619 | 1,009 | 1,881 |
| Selling and marketing | 779 | 1,005 | 2,090 | 2,911 |
| General and administrative | 775 | 790 | 2,174 | 2,182 |
|  | $\underline{2,039}$ | 2,444 | 5,321 | $\underline{7,073}$ |
| Amortization of intangible assets included in: |  |  |  |  |
| Cost of revenues | 245 | 253 | 809 | 860 |
| Selling and marketing | 155 | 29 | 481 | 95 |
|  | 400 | $\underline{282}$ | 1,290 | $\underline{955}$ |
| Exchange rate differences, net on balance sheet items included in financial income | (97) | $\underline{535}$ | (137) | 1,059 |
| Litigation Costs | 1,088 | 868 | 4,938 | 2,639 |
| Non-GAAP net income | $\underline{\underline{11,186}}$ | 4,790 | $\underline{\underline{27,198}}$ | $\underline{\underline{26,032}}$ |
| Non-GAAP diluted net earnings per share | \$0.24 | \$0.10 | \$0.58 | \$0.55 |
| Weighted average number of shares used to compute Non-GAAP diluted net earnings per share | 46,586,698 | 46,557,853 | 46,735,893 | 47,221,057 |

