Safe Harbor Disclaimer

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Radware is the leading provider of holistic cyber security and application delivery solutions ensuring optimal service level for applications across enterprise and cloud data centers.
At A Glance

We ensure optimal service level for applications across data center and cloud

- Founded 1997 / Public 1999
- Approx. 1,000 employees
- FY15 Revenue: $217
- 3Q’16 Revenue Guidance: $50M – 53M
- Offices worldwide: 30

Revenues

New Products ~ 60/70%
Services ~30/40%
Service-Level Impacts Business Dramatically

The most costly CAUSES of outages are:

- IT equipment failure: $959,000
- Cyber crime: $822,000

* Source: Emulex Study, 2014

1 SEC DECREASE in load time:

- 7% reduction in conversion rate
- 16% decrease in customer satisfaction

$2.5 Million in losses a year (for $100K/day business)

* Source: Gomez.com, Akamai.com, 2013

0.5 sec delay in load time

*NORMAL LOAD TIME

*Source: Tesco.com website performance EEG test, 2013

Today more than ever, TIME IS MONEY
Ensure Application Service-Level At All Times

Designed from the grounds up to
Ensure Application
Service Level At All Times
Key Growth Drivers

DC evolution
- Virtualization
- Cloud SDDC
- Hybrid Cloud

Growth of Cyber attacks

Growth of Cloud services

Significant Growth Opportunities
Unique ADC Technology Strength

**Virtual ADC (vADC)**
Assures required application resources to guarantee service-level

**Elastic vADC**
Dynamic resource allocation to applications under high demand

**Security**
Part of full attack mitigation architecture

- SSL growth
- Strong integration with Security
- New Data Center build out

**FastView Web Accelerator**
Browser/device-specific website optimization. Runs web sites 40% faster.

**Unified Dashboard**
For holistic service-level view and rapid root cause analysis

**Link Failover**
Rapid link failover based on full-path verification
Recognized Leader by Gartner

“A strong vision to meet the future needs of enterprises”

- A complete range of deployment options
- A comprehensive set of application delivery features
- Offers cost-effective solutions that can scale up ("pay as you grow"), scale in (device consolidation) and scale out
- Integrates APM and FastView ... which improves application visibility and performance
Strong integration as a cross sales enabler

Powerful integrated security technologies
Enable higher value for customers using the full portfolio
Effective Cyber Technology Differentiation

Behavior-Based Detection

Real-Time Signature Generation

Shortest time to protect

IP agnostic Fingerprinting

Signature with multiple parameters

18 SECONDS
Application migration to the cloud is driving the need for cloud Security.
Managed Services and Cloud Ops by Security Experts

Emergency Response Team (ERT) - 24x7 dedicated team of security experts for fast mitigation under attack

Protecting against top attack campaigns

- 24/7 Service
- On-Premise Device Management
- Periodic Security Consulting
- Online Portal & Reporting
Strategy For Growth
Core Assets

**Technology**
- Leading Technology
- Vision and Innovation
- Repeated first to market
- Patented

**Global Presence**
- Global sales, support and marketing org.
- More than 10,000 customers
- Global cloud and service infrastructure
Market Position

Global Technology Partners

- CISCO
- Check Point
- Microsoft
- SAP
- Oracle
- IBM
- Juniper Networks
- VMware
- Red Hat
- Open Daylight
- OpenFlow
- NEC
- HP

Over 10,000 Customers

- 7 OF TOP 14 World’s Stock Exchanges
- 12 OF TOP 22 World’s Commercial Banks
- 6 OF TOP 10 World’s Telcos
- 2 OF TOP 5 Cloud Service Providers

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Our Business Strategy For Growth

Focused on holistic solutions for Data Center Application Delivery and Security

Industry leading solution through innovation for:
- Cloud Data Centers/Providers
- SDDC Architectures
- Integrative Cyber Security
- Cloud services

Increase our Market Foot Print Through:
- OEMs and Alliances
- Cloud and CDN providers
- Standard channels
- Enhanced GTM resources

ORGANIC GROWTH

Expanding our business through M&A
Financials
Leading Player in Cyber Security and Application Delivery Markets

Growth Drivers include Cyber Security, Cloud Computing and SDDC, LTE, NFV

Strong Customer Base with Over 10,000 Customers

Best of Breed Technology and Solutions

Expanding Market Presence Directly and Through OEM Partners

Profitable with Strong Balance sheet and Cash Generation
Base Line for Long Term Growth

Deferred Revenues ($M)

<table>
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<tr>
<th>Date</th>
<th>M $</th>
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<tbody>
<tr>
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Revenues ($M)

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<tr>
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Balance Sheet
Uncollected billed amounts off set vs AR
Cash Flow Trend

Repurchased $53M of Common Stock in FY15, $12M YTD 2016

Cash per share ($)

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<th>Value</th>
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Operating Cash Flow ($M)

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Continuous Strong Cash Generation

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Cash Balance ($M)

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<td>314.8</td>
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Summary

Growth
driven by market trends and our solution/offer

Leadership
through technology and innovation

Diversity
product portfolio, customer base, end markets and geographic exposure

Ensuring Application Service-Level via Innovative Application Delivery and Security Solutions