



Radware Authorized Training Center (ATC) Program

The Radware® Authorized Training Center Program is designed for Radware Authorized Distributors, Partners and/or other Training providers, who wish to become fully authorized training providers for Radware Solutions.

Radware Distributors and Partners can differentiate themselves by offering in-class or on-site training services to their customers, adding more value, creating additional revenue stream and strengthening their position as subject matter experts.

ATC Program Eligibility & Requirements

To qualify for the Program, the ATC must be:

- Able to demonstrate current and valid certification in ADC / Security solutions with similar provider(s) to Radware
- Experienced delivering training to an ADC / Security market preferred
- Under a valid non-disclosure agreement with Radware
- Provide a suitable facility conducive to optimal learning throughout the duration of the training
- Provide remote lab access for students to complete their hands-on exercises by reserving the Radware Virtual Lab environment

To qualify to teach a Radware course, each ATC Instructor must be actively certified in the Radware product to be covered by the training

To protect the value and integrity of Radware training, ATCs must grant students the opportunity to assess the quality of the training event by completing an online evaluation form at the end of each course.





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ATC Program Benefits

- The Radware ATC Program offers an easy, low upfront investment, shared-revenue business model, including solution training to develop highly-competent educators with access to remote lab equipment for no additional cost.
- ATC Training Schedule may also be published on Radware **Training Catalog** and promoted by Radware Sales in the ATC's respective territory to drive demand for ATC's offered training courses.
- ATC Instructors receive access to the Instructor Portal, an online service portal containing authorized course materials to enable quality training that meets Radware professional standards.
- Other benefits include continuing education training and access to exclusive Radware technical webinars at no additional cost and open access to the Content Library for the latest training material release updates.

To apply to the program, please submit an official application using the online form available in the training section of **Radware's website**.

For any questions or clarifications regarding the ATC program, please contact: **ATC-training@radware.com**.

